TIES: An Education Technology Collaborative

"OUR INTRADYN™ EMAIL ARCHIVING SOLUTION STRETCHES BETWEEN TWO WORLDS: ISP AND EDU."

Larry Jacobs, Senior Consultant, TIES.

INTRADYN™
Archiving and eDiscovery Innovation

About Intradyn™

Founded in 2001, Intradyn is a
recognized leader in the eDiscovery and archiving
markets, producing leading edge products for
small and mid-sized businesses, organizations, and
governments.

Intradyn is headquartered in Mendota Heights,
Minnesota, with partners throughout North America,
Europe and Asia.

The Business Need

Minnesota School Districts did not have an archiving solution in place for its patrons; school administrators, educators, or students. TIES desired to offer archiving throughout the districts; but, they needed one that would also support individual districts independent network. There were six main issues the District sought address:

- Email Archiving
- Reduced IT Costs
- Reduce potential litigation
- Reduce discovery motions
- Independent Network Capabilities
- Satisfy their patrons

As Consulting Manager for TIES, Mark Gamelin, explains, "We are an ISP, as well as a reseller, for a lot of school districts; they rely on us for the best IT services to solve their needs. Schools may have anything from Novell Netware with e-Directory, Microsoft Active Directory, or even Apple OSX; an open standards and support for heterogeneous environments are crucial to us."

After evaluating software and appliance-based archiving solutions products for expanded search and independent capabilities; Gamelin, determined that Intradyn™ Email Archiving Solution offered the best solutions due to the additional features and product support offered. Gamelin explained, "We looked at a number of different options and Intradyn™ made the most sense to us. Between the features and the support we received, Intradyn™ was our clear choice."

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>
> *- Gamelin*

The Intradyn™ Solution

After evaluating the plethora of options on the market, TIES decided the

Email Archiving Solution RS700-B4 provided the best solution.

The system was tested it for a several months after a smooth instillation. Testing the system also included a beta test; Gamelin explained that the, "beta testers were very positive."

The Email Archiving Solution RS700-B4 has been able to meet the needs of the districts' independent networks; whether utilizing SMTP for GroupWise, LDAP, or Active Directory. Intradyn™archiving solution has met all of Minnesota's TIES needs for differing technologies.

Since installation the Email Archiving Solution RS700-B4 is supporting six school districts and receiving 400 to 1,500 mailboxes per district while it has archived over 1,000,000 messages a month explains Gamelin. Larry Jacobs, senior consultant for TIES, further explained that there has been lots of departmentalization and that between the 4TB of space and dedupe capabilities, the district is able to archive lots of information on the system. Throughout development, instillation, and learning the system TIES and Intradyn™ for support and further customization; Jacobs further discussed being pleased with how dedicated Intradyn™ is to please their clients, "if we had any issue, the Intradyn™ team would work over the weekend, and by Monday, everything was resolved with no hiccups."

> *"I think the fact that we could purchase an appliance and share it amongst multiple clients has helped with our costs…"*
>
> *- Gamelin*

The Bottom Line

Total cost of ownership (TCO) is an important factor for purchasers to consider; TIES and their clients have found Intradyn™ Email Archiving Solution RS700-B4 has worked well with attention to costs. Gamelin states, "I think the fact that we could purchase an appliance and share it amongst multiple clients has helped with our costs…we offer it as a subscription service, with annual contracts based per mailbox, it's [the cost savings] has gotten even better now that we're backing-up to tape."

About the Email Archiving Solution™

The Email Archiving Solution™ is an affordable, all-in-one solution designed for small and midsized firms to comply with email archiving regulations. It's an integrated solution that captures all of a company's emails on a continuous basis from a virtually unlimited number of mailboxes.

BENEFITS:

- Recovery of Disasters
- Accumulation of Big Data
- Organized Mail Store
- Efficiency of Mail Server(s)
- eDiscovery Support
- Facilitating Human Resources
- Supporting Legal Holds
- Permanence and Security of Data
- Ease the Audit Process

AVAILABLE IN:

RazorSafe Appliance

The first set-it-and-forget it email archiving appliance on the market, Intradyn's RazorSafe has foreseen the future and its requirements for daily communication and its regulations. With robust storage, 99.999% uptime, and a bulletproof security kernel, RazorSafe appliance solutions will handle your email for seven years and beyond.

Orca Virtual Machine

Orca is a virtual appliance that runs on VMware®, Citrix®, and Hyper-V®. Capitalize upon your powerful network infrastructure and hardware stack to collect your email. Messages are pulled through the archive to the mailserver in a process called "fetching." Built with the same aforementioned RazorSafe features, Orca gets it done.