



BUSINESS NEED:

An archiving solution to meet the demands of several Minnesota's school districts

SOLUTION:

- Intradyn™ Email Archiving Solution™ RS700-B4
- Microsoft Exchange Server 2003/2007
- Novell GroupWise

BOTTOM LINE:

The Email Archiving Solution RS700-B4 provides all the archiving for nine school districts with anywhere from 400-1,500 mailboxes per district, and over 1,000,000 messages a month.

“OUR INTRADYN™ EMAIL ARCHIVING SOLUTION RS700 B4 STRETCHES BETWEEN TWO WORLDS: ISP AND EDU.”

Larry Jacobs, Senior Consultant, TIES.

“We looked at a number of different options and Intradyn™ made the most sense to us. Between the features and the support we received, Intradyn™ was our clear choice.”
- Gamelin

The Business Need

Minnesota School Districts did not have an archiving solution in place for its patrons; school administrators, educators, or students. TIES desired to offer archiving throughout the districts; but, they needed one that would also support individual districts independent network. There were six main issues the District sought address:

- Email Archiving
- Reduced IT Costs
- Reduce potential litigation
- Reduce discovery motions
- Independent Network Capabilities
- Satisfy their patrons

As Consulting Manager for TIES, Mark Gamelin, explains, “We are an ISP, as well as a reseller, for a lot of school districts; they rely on us for the best IT services to solve their needs. Schools may have anything from Novell Netware with e-Directory, Microsoft Active Directory, or even Apple OSX; an open standards and support for heterogeneous environments are crucial to us.”

After evaluating software and appliance-based archiving solutions products for expanded search and independent capabilities; Gamelin, determined that Intradyn™ Email Archiving Solution offered the best solutions due to the additional features and product support offered. Gamelin explained, “We looked at a number of different options and Intradyn™ made the most sense to us. Between the features and the support we received, Intradyn™ was our clear choice.”

The Intradyn™ Solution

After evaluating the plethora of options on the market, TIES decided the Email Archiving Solution RS700-B4 provided the best solution.

The Intradyn™ Solution cont...

The system was tested it for a several months after a smooth instillation. Testing the system also included a beta test; Gamelin explained that the, “beta testers were very positive.”

The Email Archiving Solution RS700-B4 has been able to meet the needs of the districts’ independent networks; whether utilizing SMTP for GroupWise, LDAP, or Active Directory. Intradyn™ archiving solution has met all of Minnesota’s TIES needs for differing technologies.

Since installation the Email Archiving Solution RS700-B4 is supporting six school districts and receiving 400 to 1,500 mailboxes per district while it has archived over 1,000,000 messages a month explains Gamelin. Larry Jacobs, senior consultant for TIES, further explained that there has been lots of departmentalization and that between the 4TB of space and dedupe capabilities, the district is able to archive lots of information on the system. Throughout development, instillation, and learning the system TIES and Intradyn™ for support and further customization; Jacobs further discussed being pleased with how dedicated Intradyn™ is to please their clients, “if we had any issue, the Intradyn™ team would work over the weekend, and by Monday, everything was resolved with no hiccups.”

The Bottom Line

Total cost of ownership (TCO) is an important factor for purchasers to consider; TIES and their clients have found Intradyn™ Email Archiving Solution RS700-B4 has worked well with attention to costs. Gamelin states, “I think the fact that we could purchase an appliance and share it amongst multiple clients has helped with our costs...we offer it as a subscription service, with annual contracts based per mailbox, it’s [the cost savings] has gotten even better now that we’re backing-up to tape.”

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The Bottom Line cont...

Email Archiving Solution has also had a positive effect on the District's administrators and engineers. Because the Email Archiving Solution updates TIES administrators and engineers work hours are able to use to accomplish other imperative projects without time being wasted on system investigations. "I get emailed by the appliance status each day: a full report...tells me about all the key functionality, what their status is and whether there's an error...this level of manageability helps keep our TCO low in a proactive manner...our customers now know that their mail is archived, and if they need to retrieve it, they have more confidence...it's a litigious world; now, our clients feel like they're ready and protected" said Jacobs.

About Intradyn™

Founded in 2001, Intradyn™ is the market leader in appliance-based solutions for next-generation disk-based archiving appliance. Today, Intradyn is a recognized leader in the e-discovery and archiving markets, producing leading edge products for businesses of all sizes. Intradyn™ is headquartered in Eagan, Minnesota, with solutions throughout North America, Europe and Asia.

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